

JAPAN 2006
RAYMOND WINTERS SPEECH

I WANT TO THANK MY FATHER FOR HAVING THE FORESIGHT AND COURAGE TO FIGHT TERMINAL CANCER AND FORMULATE THE TEA ALL THOSE YEARS AGO. BECAUSE OF **HIS** DETERMINATION ALL OF US ARE HERE TONIGHT MAKING A DIFFERENCE. BECAUSE OF THE SJW TEA AND THE GREAT & POSITIVE EFFECT THE TEA & MY FATHERS STORY HAS HAD ON THE WORLD. **WE ARE HERE**, A COMPANY DOING GOOD THINGS FOR JAPAN.

MY FATHER WAS RIGHT ALL ALONG. JAPAN IS OUR FUTURE. JAPAN IS MY FUTURE. WE ARE MAKING A DIFFERENCE IN PEOPLE'S LIVES HERE.

WITH LUMINOUS AND EOS WE ARE CHANGING THE LIVES OF PEOPLE. WE ARE DOING GOOD. OUR FUTURE IS BRIGHT AND WE ARE SUCCESSFUL. BUT THIS IS JUST THE BEGINNING FOR US.

LIKE THE TEA FORMULA, THREE COMPANIES WORKING TOGETHER, THREE PRIME INGREDIENTS THAT ALONE WORK WELL, BUT COMBINED ARE INVINCIBLE.

THAT IS WHAT WE ARE TODAY. WE ARE NOW OVER 60 THOUSAND MEMBERS STRONG! MEMBERS WHO UNDERSTAND AND AGREE WITH OUR PHILOSOPHY, SHARING SIR JASON'S MISSION, NOW OUR MISSION, "TO PROVIDE THE BEST PRODUCTS AND CUSTOMER SERVICE WE CAN". TO HELP HUMANITY, TO GIVE PEOPLE **HOPE**. SOME IN THEIR DARKEST HOUR.

CAN YOU IMAGINE A WORLD WITHOUT HOPE?

You know -- THE TRUE MEANING OF HOPE IS FAITH.

AND FAITH IS WHAT KEEPS OUR VISION OF SUCCESS STRONG. SUCCESS IN OUR FUTURE. OUR FUTURE, LETS TALK ABOUT THAT FOR A MINUTE.

WE ARE HAPPY WITH OUR PROGRESS SO FAR, BUT WE HAVE A VISION, A TEN YEAR PLAN, YES I SAID TEN YEARS, **IN TEN YEARS WE WILL HAVE 1 MILLION MEMBERS.**

NOW IT IS UP TO US, TO ESTABLISH A CULTURE OF SIR JASON WINTERS TEA DRINKERS.

TEA STORY:

TRI-SUN INTERNATIONAL WAS FOUNDED JUNE OF 1980 BY SIR JASON AND MYSELF, TRI-SUN OWNS WORLDWIDE RIGHT TO ALL SJW PRODUCTS, BOOKS TRADEMARKS, TRADE NAMES ETC. WE ALSO FOUNDED JASON WINTERS INTERNATIONAL IN 1984 AS OUR INTERNATIONAL BRANCH OF THE COMPANY TODAY SERVING 22 COUNTRIES WORLDWIDE.

SJW WISHES:

MY FATHER HOPED THAT I WOULD RUN THE COMPANY AS HE WOULD. IN KEEPING WITH HIS WISHES I HAVE TRIED TO DO JUST THAT. MY FATHER ALWAYS, ALWAYS HAD COMPASSION. HE WAS A HARD WORKER AND HE WAS ACCESSIBLE. HE WOULD EVEN SWEEP THE FLOOR IN THE WAREHOUSE. I WOULD ASK WHY ARE YOU DOING THIS. HE WOULD SAY “ WHY NOT?” IT MAKES ME HAPPY HE WOULD TELL ME.

I HAVE ALWAYS SHARED MY FATHERS DREAM AND HIS GOALS. ABOVE ALL ELSE HELP PEOPLE!! MONEY AND SUCCESS WILL FOLLOW, YES IT IS OK TO MAKE MONEY THAT IS HOW THIS WORLD RUNS, THAT IS HOW WE WILL BE ABLE TO SHARE THE MESSAGE OF SJW WITH THE WORLD. IT IS OUR RIGHT TO BE SUCCESSFUL. THE MORE WE SPREAD THE STORY OF THE TEA THE MORE

SUCCESSFUL WE WILL BE. THE GOOD WE DO WILL COME BACK TO US. DOING GOOD AND HELPING PEOPLE IS LIKE A CIRCLE. GOOD THOUGHTS, GOOD ATTITUDE AND GOODNESS ALWAYS COMES BACK TO THE PERSON THAT STARTS OFF DOING GOOD.

NOW, MY PHILOSOPHY IS SIMPLE:

WE WILL NOT DO HARM TO ANYONE AND I HOPE NO ONE WILL DO HARM TO US. WE WILL NEVER PUT DOWN ANOTHER COMPANY OR OTHER PRODUCTS IN ORDER THAT WE LIFT UP OURSELVES. THE PRODUCTS STAND ON THEIR OWN. THE COUNTLESS THOUSANDS OF LETTERS FROM CUSTOMERS RELATING GOOD RESULTS IS VALIDATION ENOUGH.

I HEARD LAST YEAR THAT NONI JUICE WAS UNDER ATTACK. THAT A STUDY SHOWED SOME POTENTIALLY DAMAGING INFORMATION. MY HEART GOES OUT TO COUNTLESS WORKERS THAT MARKET NONI PRODUCTS. I AM SURE THAT THEY BELIEVE IN THEIR PRODUCTS AS WE DO, THAT THEY WORK VERY HARD AND HAVE TO SUPPORT THEIR FAMILIES. I WISH THEM WELL. WE MUST ALL STICK TOGETHER IF WE INTEND TO BE SUCCESSFUL.

SUCCESS DEMANDS SINGLENESS OF PURPOSE.

AS THE MANUFACTURER YOU CAN COUNT ON ME AND I PLEDGE TO YOU THAT I WILL WORK EVERYDAY TO ENSURE THE SUPERIOR QUALITY OF THE SJW PRODUCTS. EXACTLY AS MY FATHER FORMULATED THEM. WITH 100% NATURAL INGREDIENTS.

PHARM./ DRUGS

LAST YEAR IN THE USA APPROXIMATELY 1.5 MILLION PEOPLE WERE INJURED DO TO DRUG ERRORS

IN THE USA WE ARE A NATION OF DRUG USERS FROM THE TIME WE ARE BORN, WE ARE EXPOSED TO DRUGS AND DRUG ADVERTISING. TAKE A PILL FOR THIS

TAKE A PILL FOR THAT. FEEL TO GOOD TAKE A PILL, FEEL TO BAD TAKE A PILL, TAKE A PILL TO COUNTERACT THE PILL YOU JUST TOOK. NO WONDER SOME OF OUR CHILDREN EXPERIMENT WITH ILLEGAL DRUGS. IT IS ONLY THE NEXT LOGICAL STEP.

THE FLUORIDE DEBATE RAGES AS WELL. FLUORIDE IS A KNOWN CARCINOGEN BUT IT IS ADDED TO THE WATER ANYWAY.

THE PHARM./ DRUG CARTEL IN THE USA IS IMMENSE. THEY HAVE AN ALMOST UNLIMITED ADVERTISING BUDGET, IT SEEMS TO ME THAT SOMETIMES THEY QUASH/ STOP ANY THING NATURAL THAT THEY CANNOT SYNTHESIZE. THE HUMANE IMMUNE SYSTEM IS NOT THAT SIMPLE. IMMUNOLOGISTS DO NOT EVEN KNOW FOR SURE WHY SOME DRUGS WORK ON SOME PEOPLE AND NOT ON OTHERS AND MOST OF ALL THEY DO NOT KNOW FOR SURE HOW THE IMMUNE SYSTEM FUNCTIONS.

STRESS AND ANXIETY CAN EFFECT THE IMMUNE SYSTEM.

TURN ON THE TV, THE NEWS IT IS ALWAYS BAD NEWS ON THE WAR, ON THE TERRORISTS, THE ENVIRONMENT. NO WONDER DRUGS ARE POPULAR. WHAT WE NEED IS SOME GOOD NEWS.

WE HAVE TO BREAK THAT CHAIN. WE HAVE TO SURROUND OURSELVES WITH HAPPY POSITIVE PEOPLE. THINKING THAT GOOD THINGS ARE HAPPENING TO ME AND I DESERVE IT. I CREATE MY OWN GOOD LUCK BY MY ATTITUDE AND BY THE CHOICES I MAKE THAT WE MUST BE POSITIVE POSITIVE POSITIVE ALL THE TIME. IT IS UNNATURAL TO BE ILL NATURAL TO BE HEALTHY. PEOPLE NEED TO HEAR THAT THERE IS HOPE FOR THEM THAT DOES NOT COME FROM THE PHARMACY. THAT IT IS OK TO USE SOMETHING NATURAL.

I WOULD NOW LIKE TO SHARE WITH YOU SOMETHING MY FATHER TAUGHT ME...
SOMETHING VERY SIMPLE YET HAS HAD AN ENORMOUS IMPACT ON MY LIFE.

HE TOLD ME THIS:

MY LIFE IS IMPORTANT,
I DO HAVE A CHOICE.
I CAN MAKE A DIFFERENCE,
I AM SPECIAL AND MY LIFE HAS MEANING.

SOME MAY ASK, HOW DOES THIS RELATE TO ME? IN ORDER TO BE SUCCESSFUL
IN BUSINESS YOU HAVE TO BE SUCCESSFUL IN YOUR OWN LIFE. YOU MUST HAVE
FAITH IN YOURSELF. I BELIEVE THAT FAITH IN ONE'S SELF IS WHAT SAVED MY
FATHER WHEN HE HAD TERMINAL CANCER AND THAT SAME INNER FAITH IS
WHAT SET HIM APART FROM EVERYONE ELSE.

I REMEMBER EARLY ONE MORNING DAD AND I WERE IN SINGAPORE WALKING
AROUND A BEAUTIFUL LAKE SURROUNDED BY TREES WITH YELLOW FLOWERS
ON THEM. THERE WERE OFFICE WORKERS DRESSED IN GOLD GEES DOING TAI
CHI. ALL I COULD THINK OF WAS I WAS TIRED AND MISSING HOME, AND DAD
SEEMED TO BE RIGHT AT HOME. I ASKED HIM, WHY IS IT THAT WHERE EVER WE
ARE IN THE WORLD YOU ALWAYS SEEM SO HAPPY, HE SAID I KNOW WHERE MY
HEART LIVES. AND HE POINTED TO HIM SELF. I DIDN'T SAY ANYTHING BE
CAUSE I DID NOT KNOW WHAT HE MEANT. HE SAID, " WHEREVER I AM IN THE
WORLD I AM AT HOME".

IN CLOSING MY FATHER WAS NOT AN ORDINARY MAN. YOU HAVE HEARD ME SPEAK ON HIS PHILOSOPHIES. HE CHANGED MANY LIVES, WITH THE TEA FORMULAS AND HE MADE A DIFFERENCE IN THE WORLD. NOW IT IS UP TO US TO CONTINUE MAKING A DIFFERENCE IN THE WORLD.

IF YOU THINK THAT ONE PERSON CAN'T CHANGE THE WORLD IN A BIG WAY, THEN JUST TRY TO CHANGE IT IN A LOT OF LITTLE WAYS. THAT IS HOW I INTEND TO SPEND THE REST OF MY LIFE. TALKING ABOUT THE JW TEA, CONTINUING MY FATHER'S WORK, MAKING A DIFFERENCE ONE PERSON AT A TIME.

THANK YOU FOR BEING HERE TONIGHT & PLEASE REMEMBER THE WORDS OF THE REMARKABLE MAN WHO BROUGHT US ALL HERE TONIGHT... SIR JASON WINTERS... MY DAD... MY HERO:

**YOUR LIFE IS IMPORTANT,
YOU CAN MAKE A DIFFERENCE,
YOU ARE SPECIAL,
AND YOUR LIFE HAS MEANING.**